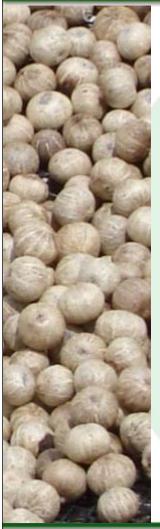


# CIRD'S INTERVENTION FOR A BETTER ACCESS TO MARKET BY SMALLHOLDER PRODUCER



# Prepared for Annual Meeting 3<sup>rd</sup> Mekong Extension Learning Alliance (MELA)

Siem Reap, Cambodia

30<sup>th</sup> October – 1<sup>st</sup> November 2017

Prak Sereyvath, Director of Cambodian Institute for Research and Rural Development (CIRD)

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### Main strategy

- Work on quality to differentiate the target products from regular products on the regular market
- Quality standard development with Book of Specification (e.g GI, GAP) and promotion of existing internationally recognized standard such as organic
- Quality control and certification systems to build trust amongst consumers/buyers
- Product branding and promotion to differentiate from other products of the same kind but different quality
- Registration of the brand (GI, Collective mark, certification mark, ...) in order to protect against misuse/counterfeit on the market



### **APPROACH**

### PRODUCTS IDENTIFICATION:

- Field assessment to identify potential areas where agricultural products can be upgraded to high quality standard such as GI; Organic, wildlife friendly and GAP;
- Market study to assess the market potentiality and prioritize the selected products
- PRODUCERS AND MARKET OPERATORS mobilization around production standard development, management, promotion and marketing



# Product Quality Standard developed, managed and promoted so far:

Products	Quality Standard	Right holder/ Owner/Partner	Target provinces
Rice	Organic (CM) PGI	AC GI Organisation	Stung Treng, Preah Vihear, Takeo, Kg. Speu
Kampot pepper	PGI	KPPA	Kampot, Kep
Pepper	Organic, GAP (CM)	AC	Tbaung Khmum, Mundul Kiri
Kampong Speu palm sugar	PGI	KSPA	Kampong Speu, Kandal
Palm sugar	Organic (CM)	AC	Kampong Speu, Kandal
Vegetables	GAP, Agro-ecology (CM)	Producer group, AC	Siem Reap, Kampong Speu
Battambang Orange	PGI	GI Association	Battambang, Pursat
Wild honey	Organic, PGI	Mondulkiri Forest Venture (MFV);CBHE	MDK, RTK, PVH, ST, Kratie,



# APPROACH (CONT.)

### VALUE CHAIN PROJECT DEVELOPMENT

- Feasibility study and design appropriate development project to support the value chains (rural producers and market operators);
- Identify, contact and biding/negotiate with development agencies and private companies to get funding support for implementing the value chain projects designed;
- Value chains project implementation and management.



## SUPPORT RURAL PRODUCERS AND OTHER VALUE CHAIN ACTORS





### Support for establishment of:

- Inter-professional organization (GI association).
- Producers organization (producer groups or agriculture cooperatives) for organic products.
- Capacity building of the organization established on organizational governance and business management.





#### jព:ព**ា**ខាណាច្យកកម្ពុជា

KINGDOM OF CAMBODIA

ម្រមាំខយប់ប្រជាពិ

ជាត សាសនា ព្រះមហាក្សត្រ

MINISTRY OF COMMERCE Nation Religion King

នាយកដ្ឋានកម្មសិច្ចិបញ្ញា

DEPARTMENT OF INTELLECTUAL PROPERTY RIGHTS

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ព្រះពុនបារ

Date Registered: 0 2 APR 2010

Registration No: KH/GL00001/10

មញ្ជីខ្មើម

PRINCIPAL REGISTER ម៉ាកសម្គាល់កូម៉ូសាស្ត្រព័ត្តិកា (GEOGRAPHICAL INDICATION)

ឈ្មោះម៉ាកសម្គាល់ភូមិសាស្ត្រទំនិញ: **ម្រេចកំពត** 

swething.

Geographical Indication Name: Kampot Pepper

Application No: KH/GI/00001/09

កាលបើកូននាក់ពាក្យ

Filling Date: 21-10-2009

don no

Class/Goods: 30-Pepper

ยกเญิญ พระสมเปิดกรุงเกษอดิกก

អស្តាយដូច ភូមិមជួលយា ឃុំជំណាក់កន្ទុកខាងត្បូង ស្រុក

ποέισιο ιεσήση

Applicant: Kampot Pepper Promotion Association

Address: Angkor Chey I Village, Damnak Kantuck

Khung Tooung Commune, Kampong Trach District, Kampot Province

sede -oe -ee ពេង 500e- oe -ee ក៏បំខេ ខ្មែ ប៉ង) oe ពេលយប់អាជ្ញាសក្របះពុ Registered for a term of 10 (ten) years from 21-10-2009 to 21-10-2019

អ្នកពិពិពន្ធ

ក្នុកការស្រាប់ទំនាក់ទំនង: ភូមិអង្គរជ័យ។ ឃុំជំណាក់កង្គការបស់ប្រ

Examiner VAR ROTH SAN

γωπλοάμησι τεφλοπ

Agent for service: Angker Chey I Village, Damnak Karayer Khang Toaung Commune, Kampong

Trach District, Kamput Province

ដើម្បីជាសក្តីភាព ខ្ញុំសូមចុះមាត្តលេខា និង ប្រថាប់គ្រាពៃក្រសួងពាណិជ្ជកម្មថ្ងែនេះ

In witness whereof, I have hereunto affixed my hand and the stamp of the Ministry of Company today [15]

វេទិត្តសម្មានក្នុងគ្នានិងគ្នាសម្មានក្នុងគ្នា National Geographical Indication Logo





CHAM PRASIDH

DIPRy MoC

Registration No. KH/GI/00001/10

Page 1 of 6



### Support the GI associations registration with Mol



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ត្រះរាជាណាចក្រអត្តជា ជាតិ សាសខា ព្រះមហាក្សត្រ

រាជធានីភ្នំពេញ ថ្ងៃទី១ 🔄 ខែ 😅 ឆ្នាំ២០០ 🖣

### រដ្ឋមន្ត្រីត្រូសួទមចារផ្ទៃ និតខាតាម លោក ខ្លួន ឡាយ ប្រធានសមាគមលើកកំពស់ប្រេចកំពុង

: អំពីការសំចុះបញ្ជីរបស់ **សមាគមលើកអំពស់ស្ទេចអំពង** នៅក្រសួងមហាផ្ទៃ ។

: លិខិតលេខ *គ្នាន* ចុះថ្ងៃទី ១៧ ខែ *ទិម្និត*ា ឆ្នាំ ២០០៨ ស្តីពីការសុំចុះបញ្ជីរបស់

พยาสยเพิสต์กษ์กุษยศักส า

តបតាមកម្មវត្ថុ និងយោងខាងលើ ខ្ញុំសូមជំរាបលោកប្រធានថា ក្រសួងមហាផ្ទៃយល់ព្រម ចុះបញ្ជី *សមាគមលើកអំពស់ឡេមអំពង* ដែលមានអាសយដ្ឋាននៃទីស្នាក់ការកណ្តាលនៅភូមិ*អន្តរ*្ **ខ័យនី១ ឃុំខ័ណាក់កន្ទុតខាខត្យ១ ស្រុក កំពខ់ត្រាច** ខេត្ត **កំពត** នោះហើយ ។ **សខាគម** ស៊ីអភិពស់ស្វេមអ៊ីពង ត្រូវអនុវត្តតាមលក្ខន្លឹក:ដូចបានតម្កល់ទុកនៅក្រសួងមហាផ្ទៃ និងធ្វើសកម្មភាព ការងារក្នុងគ្របខ័ណ្ឌជាសមាគមអព្យាក្រីត មិនប្រកាន់ពូជសាសន៍ មិនប្រកាន់សាសនា មិនប្រកាន់និន្នាការ នយោបាយ មិនធ្វើសកម្មភាពបំរើអោយគណបក្សនយោបាយ និងមិនធ្វើជាឧបករណ៍គណបក្សនយោបាយ ។

ក្រោយពីច្បាប់ស្តីពីសមាគម និងអង្គការមិនមែនរដ្ឋាភិបាលចូលជាចរមាន សមាគមលើក កំពស់ម្រេចកំពត ត្រូវដាក់ពាក្យសុំចុះបញ្ជីសាជាថ្មីអោយបានត្រឹមត្រូវតាមច្បាប់ ។

> អាស្រ័យហេតុនេះ សូមលោកប្រធានរដ្ឋាថ្នាំបតិ៍មាន 😿 សូមលោកប្រធាន ទទលន្ធវការរាប់រវាន្តដ៏សោះស្មាតអំពីខ្ញុំ

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ទីស្តីការគណ:រដ្ឋមន្ត្រី

- "ដើម្បីជូនជ្រាប
- សាលាខេត្តកំពត
- . ធ្វេត្តនៃនុងរ .
- ឯកសារ-កាលប្បវត្តិ





# SUPPORT RURAL PRODUCERS AND OTHER VALUE CHAIN ACTORS (CONTI.)



Support Agricultural Cooperative registration with MAFF



# SETTING-UP OF QUALITY CONTROL AND CERTIFICATION SYSTEMS



- Selection and capacity
   building of internal inspectors
- Support for the implementation of internal inspection
- Assist the producer organization/association in identifying and select external inspectors and certification bodies.



### PRODUCT CERTIFICATE ACCORDING TO THE NOP ORGANIC AGRICULTURE RULES

Certificate N°

00001-2017

Review N°

#### BioAgriCert declares that:

### SIGNATURES OF ASIA CO,.LTD.

registered office:

#5A,STREET 388,SANGAT TOUL SVAY PREY II,KHAN CHAMKAMORN,PHNOM

PENH CAMBODIA

operative office:

# 5A, STREET 388, SANGAT TOUL SVAY PREY II, KHAN CHAMKAMORN,

PHNOM PENH - CAMBODIA

kind of organic operation: crops

control code:

KH BIO 132 K76F

on the basis of the production process controls and activity management, the firm has been certified to the USDA organic regulations, 7 CFR Part 205

Once certified, a production or handling operation's organic certification continues in effect until surrendered, suspended or revoked.

This certificate is only valid if the original copy and the related enclosure are present.

Copy of this certificate proves just the existence of the authentic document

Effective date 02/01/2017

BioAgriCert Manager

**DISTRIBUTION LIST** 

The present certificate will be distributed as copy with the related indications to the destination firm in the distribution list. the operator should mantein updated the distribution list of the destination firms who receive the certificate. On the mentioned copies must be write the word "COPY".

Via dei Macabraccia, 8/3-4-5 - 40033 Casalecchio di Reno (Bo) Italy - tel. +39 051 562158 - info@bioagricert.org.

Organismo di Certificazione / Certification Body



#### **CERTIFICATE OF CONFORMITY OF A GEOGRAPHICAL INDICATION**

#### Issued by ECOCERT SA - BP47 32600 L'Isle Jourdain France

This is to certify that:

M.119 Rev I

KAMPOT PEPPER PROMOTION ASSOCIATION Kampong Trach - Kampot **CAMBODIA** 

has been inspected. After evaluation of all the requisite certification documentation, ECOCERT SA herewith confirms that the products mentioned below are in accordance to the book of specification of the Kampot pepper in its version of the 25/3/2010:

#### Kampot pepper

#### Under the following types:

Kampot black pepper, Kampot red pepper, Kampot green pepper, Kampot white pepper and Kampot ground black pepper

Certificate # 7161KH1100z1e (IG)

Expiry date: 1st of June 2012

Issuance date: 8th of August 2011

**Certification Officer** Jean-Claude Pons

This document belongs to ECOCERT and has to be returned on request.

ECOCERT SA BP 47 32600 L'ISLE JOURDAIN France Tel +33.5.62.07.34.24

Email: office.international@ecocert.com





### ថលិត និងលក់ថលិតថលសម្គាល់ភូមិសាស្ត្រ **ស្ពេះត្លោតកំពខ់ស្ពឺ**" ដោយមានការត្រួតពិនិត្យ និងបញ្ហាក់ពីស្គង់ដារគុណភាព



### PROMOTION SUPPORT













ស្ករម្សៅ ឬ ស្ករហុយ







To taste of heritag







Kampong Speu Palm Sugar

Powder Sugar





**សុមនំនាក់នំនេខ**៖ Tel: 012 341 263/077 354 974, E-mail: kampatraco@gmail.com

គាំទ្រលោយ:















