

The impact of pesticides use on agriculture and environment (GRET, Mediaseeds)



Experience with AC on collective sales of organic products



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IVY

About IVY

- A Japan-based NGO which launched its activities in Cambodia in 1993.
- Worked mainly in Svay Rieng Province , but since 2016 opened the office in Preah Vihear province.



Vegetable Supply Chain Development (Svay Rieng Province 2008-2016)

- Train women for organic vegetable production
- 100 out 300 members received organic certification
- Established the supply chain and earned the reputation as an cooperative to supply organic vegetable.



Cambodian Organic Agriculture Association



➤ Provision of biogas and pond..



➔ Model farm with raised bed and net house



- 2007-2009



➤ Collective sales at the local markets by producer group.



➤ Supply to a hotel by **VWA Producer Groups**



• 2010-2012



- Lack of supply led to establishment of **Svay Reing Agriculture Cooperatives (SAC)** (60 villages, 300 members) in 2011



- SAC started regular shipment to the retail shops in Phnom Penh. (now about 8 tons/month)



➤ Shipment to a super market by AC truck in 2014





- Shipment center was built and cold room was installed.

Organic Rice Contract Farming

(Preah Vihear Province 2016-2018)

- Supported 500 organic rice producers to join the existing contract farming which offers around 15% as premium
- Supported ICS management to meet international organic standard.





- Organic standard training and International audit for organic certification



➔ Protection of forest

Organic Cashew Nuts Contract Farming (Preah Vihear Province 2018-2021)

- Support contract farming of organic cashew nuts with 700 producers from 13 ACs
- Support ICS management to meet international organic standard.
- Train farmers on organic farm management.
- Train AC leaders on quality management
- Build warehouse for cashew nuts collection





➤ Organic standard training and organic certification consultancy

Key Success Factors for AC business

- 1) United power of organized farmers
- 2) Increased ownership by building confidence
- 3) Sustainable business with contract farming and added value
- 4) Promotion of organic farming and agro-forestry



Thank you